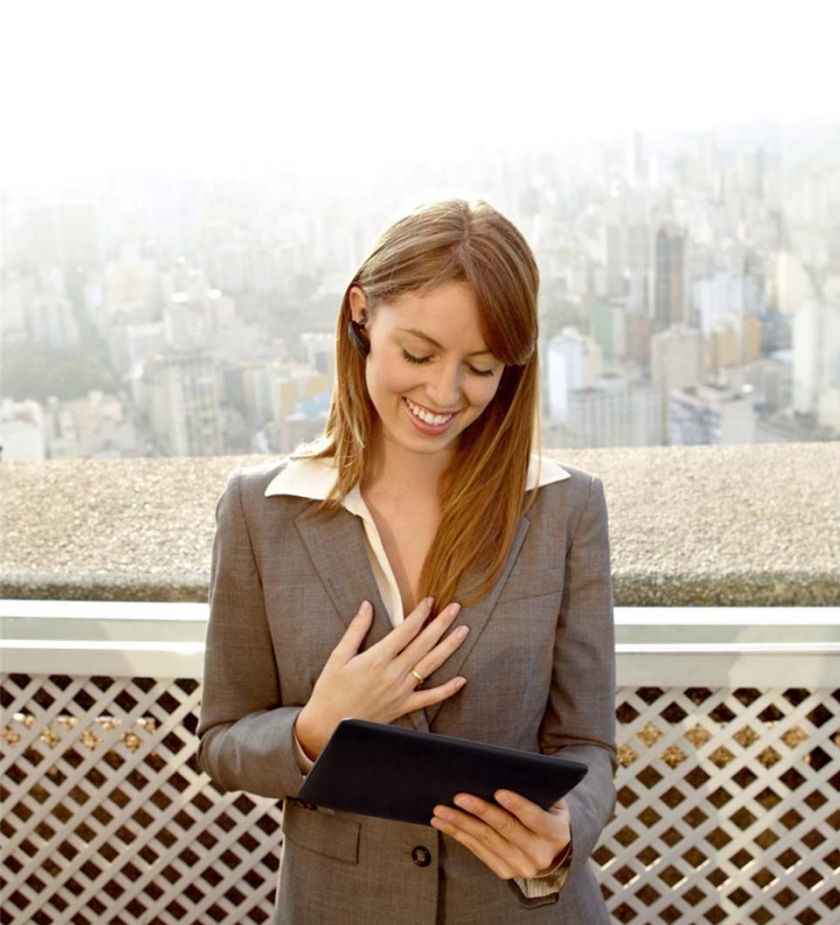




思科 Meraki 全球价目表 (GPL) 非标准订购指南 (合作伙伴)

目录



- CCW 操作指南
 - 提交非标准订单
 - 在 CCW 中创建新地址

提交非标准订单

1 在“订单”选项卡中，点击**创建订单**。在“创建订单”页面中，系统默认选中**使用交易 ID** 按钮。

2 输入“交易 ID”，然后点击**继续**。

如果相应交易已与您共享，请输入邮件通知中提供的访问密钥信息。

The screenshot shows the 'Create an Order' form in the Cisco Commerce Order system. The 'Orders' tab is selected in the top navigation bar. The form has two radio buttons: 'With a Deal ID' (selected) and 'Without a Deal ID'. A red box highlights the 'With a Deal ID' radio button, with a green circle '1' next to it. Below it, the 'Deal ID' field is highlighted with a red box and a green circle '2'. The 'Access Key' field is also highlighted with a red box and a green circle '2'. At the bottom right, the 'Continue' button is highlighted with a red box and a green circle '2'. The 'Clone an Order' link is also visible.

- 3 验证预填信息并填写所有必填字段（带 * 的字段）。
- 4 选择您所在地区的价目表，并选择其他/转售作为预期用途。请参阅右表。

注意：在“报价”页面的“账单信息”部分，系统会自动填写账单 ID 号 (BID)。该 BID 与地址搜索条件中引用的地点 ID 相同。

地区	各地区的 GPL
中国	全球中国价目表（以人民币计）
欧洲、中东和非洲	欧洲、中东和非洲地区可用的全球价目表
拉丁美洲	拉丁美洲可用的全球价目表
亚太地区	亚太地区价目表（以美元计）
日本	日本价目表（以美元计）
澳大利亚	澳大利亚价目表（以澳元计）
加拿大	加拿大价目表（以加元计）

- 5 点击左侧的账单和最终客户选项卡。验证账单信息是否正确。
- 6 点击 (+) 添加最终客户信息。必须填写完整的最终客户信息。

The screenshot shows a web interface for configuring billing and end customer information. It features a left sidebar with a tab labeled "Billing and End Customer" (marked with a green circle 5) and a sub-tab "Shipping and Install Site". The main content area is divided into two sections: "Billing Information" and "End Customer".

Billing Information (marked with a green circle 5):

- REGRESSION TEST DO NOT SHIP
- Billing ID: 1576267
- CID: 15042
- Operating Unit: CISCO US OPERATING UNIT
- Address: 1000 CONTINENTALS WAY, BELMONT CA 94002, United States

End Customer (marked with a green circle 6):

- + Add a Full End Customer
- Copy Address to: Install Site | Shipping Address

On the right side, there is a "Billing Contact" section with a yellow button labeled "+ Add Billing Contact".

7 如果系统列出了相应客户，请选择地址，然后点击使用所选地址。请继续第 10 步。

8 如果在“收藏夹”列表下未看到最终客户，请点击英语或您所选的其他语言进行搜索。

如果您不知道地点 ID，请输入国家/地区和客户公司名称。如果您知道城市或邮政编码，可以添加这些信息以搜索更精确的结果。点击搜索。

The screenshot shows the 'Address Search' window. At the top, there is a search bar labeled 'Search Address:' with a placeholder 'Search Favourite Address'. Below it, there are language selection options: 'English', 'Chinese', 'Japanese', and 'Korean'. A table lists search results with columns for Site Use ID, Company, Address, City, State/Province, Zip/Postal Code, and Country. The first row is selected, and a 'Use Selected Address' button is visible at the bottom.

Site Use ID	Company	Address	City	State/Province	Zip/Postal Code	Country
820000000	ADKNOWLEDGE	DAN MCREYNOLDS - AD216 4600 MADISON - 10TH FLR	KANSAS CITY	MO	64112	UNITED STATES
2789128	REGRESSION DO NOT SHIP CPSE	123 ABC STREET	SAN JOSE	CA	95110	UNITED STATES

The screenshot shows the 'Address Search' window with search fields. On the left, there is a 'Site Id Search' section with a 'Site ID' input field. On the right, there is a 'Generic Search' section with 'Search Address Fields' including 'Country', 'Customer Company Name', 'State/Province', 'City', and 'Zip/Postal Code'. There are also four 'Address' input fields (Address 1 to Address 4). A 'Search' button is highlighted at the bottom right.

- 9 如果系统列出了正确位置，请点击该位置，然后选择选择或选择并添加为收藏。

如果未看到相应最终客户，请点击创建地址，以创建新的最终客户。请参阅第 19 页的在 **CCW** 中创建新地址部分。

Select Address

Search Results

Site Id	Company	Address	City	State/Province	Zip/Postal Code	Country
<input checked="" type="radio"/>	401864639	VERIZON BUSINESS PURCHASING LLC	10437 KUTER STREET	ELMENDORF AF B	AK 99506	UNITED STATES
<input type="radio"/>	401790841	VERIZON BUSINESS PURCHASING LLC	10437 KUTER AVE	ELMENDORF AF B	AK 99506	UNITED STATES
<input type="radio"/>	417597160	VERIZON BUSINESS PURCHASING LLC	1309 E ST	ANCHORAGE	AK 99501	UNITED STATES
<input type="radio"/>	401818332	VERIZON BUSINESS PURCHASING LLC	320 WEST 5TH AVENUE	ANCHORAGE	AK 99501	UNITED STATES

10 点击添加账单联系人，提供有效的联系人姓名、电话号码和邮箱地址。

然后，在“最终客户联系人”下点击添加联系人。

Billing and End Customer *
Shipping and Install Site

Billing Information *

REGRESSION TEST DO NOT SHIP

Billing ID 1576267
CID 15042
Operating Unit CISCO US OPERATING UNIT
Address 1000 CONTINENTALS WAY
BELMONT CA 94002
United States

End Customer * 0

REGRESSION DO NOT SHIP CPSE

Site Use ID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Copy Address to
Install Site | Shipping Address

Billing Contact
+ Add Billing Contact

End Customer Contact
+ Add a Contact
Add note to end customer

Cancel Continue >

11 点击“添加联系人”后，系统会列出最近的联系人。如果在列表中看到您的联系人，请选择该联系人，然后点击使用所选联系人。请跳至步骤 14。

12 如果在列表中没有看到您的联系人，请点击创建联系人。

Select Contact [X]

These are the contacts associated with following address:

123 ABC STREET
SAN JOSE
CA
95110
United States

Search Tip: Type more to narrow search results

 [Q]

Recent Contacts

Contact	Email Address	Phone Number	Fax Number	
<input type="radio"/> ATTN: RECEIVING				
<input type="radio"/> DAVE SMITH	DAVE.SMITH@CISCO.COM	12345		
<input checked="" type="radio"/> EDDIE SPORL	ESPORL@CISCO.COM	555-555-5555		
<input type="radio"/> TEST TEST		123456	12354	

Previous 1 [v] Next

12

- 13 填写所有必填信息（带 * 的字段），然后点击创建。

如果不希望联系人收到发货确认邮件，请输入“donotemail@”后接联系人邮箱地址域名。

注意：请提供有效的电话号码。如果输入123-456-7890 或 000-000-0000，则在您提供正确的信息之前，您的订单可能会被搁置。

Create Contact ✕

Attn:Receiving * Required Field
- or -

Enter a new contact below.

Contact

First Name *	Fax Number
<input type="text"/>	<input type="text"/>
Last Name *	Email Address *
<input type="text"/>	<input type="text"/>
Phone Number *	
<input type="text"/>	

14 添加收货地址和安装地点。

Meraki 要求提供有效的联系人姓名、电话号码和邮箱地址。如果交货出现任何问题，承运人将与此人联系。如果您需要地址搜索方面的帮助，请参阅步骤 8 至 9。如果需要创建一个新地址，请转到第 19 页。

The screenshot shows the 'Create Order' form in the Meraki system. The 'Shipping and Install Site' section is active, showing options to add a shipping address and an install site. The 'Add a Shipping Address' and 'Add a Full Install Site' buttons are highlighted with red dashed boxes and green circles containing the number 14. The form includes fields for Order Name, Intended Use, Price List, Managed Service Order, Billing and End Customer, and Shipping and Install Site. The 'Shipping and Install Site' section has a sub-section for 'Shipping Address' and 'Install Site', each with a '+ Add' button and a 'Copy Address to' dropdown menu.

15 输入账单、最终客户、发货、安装地点和经销商信息后，点击选择订购货品或订购整个报价单货品。

Billing and End Customer *
Shipping and Install Site

Shipping Address
REGRESSION DO NOT SHOP CPSE / [edit] [trash]
Site Use ID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Shipping Contact
EDDIE SPORL / [edit] [trash]
+62 555-541-1234
ESPORL@CISCO.COM

Copy Address to
Install Site | End Customer | Reseller Address

Install Site
REGRESSION DO NOT SHOP CPSE / [edit] [trash]
Site Use ID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Install Site Contact
EDDIE SPORL / [edit] [trash]
+62 555-541-1234
ESPORL@CISCO.COM

Copy Address to
Shipping Address | End Customer | Reseller Address

Back to Quote | **Select Items to Order** | **Order Entire Quote**

16 验证货品和数量是否正确。确认后，点击折扣选项卡。

ORDER NAME Meraki Test Global Asia-Pac Price List in US dollars

PURCHASE ORDER # * WEB ORDER ID 80370961 STATUS UNSUBMITTED SMART ACCOUNT Assign Smart Account

Items Discounts **16** Shipping and Install Billing Review and Submit

Set preferences for this order Check Local Validations Save Save and Continue >

✓ Items added successfully to your order

Search by Sku , Description and Product Family Qty Add Find Products and Solutions | More Actions >

Remove Selected Lines Validate Assign Smart Account Filter By Show All Items >

<input type="checkbox"/>	Hardware, Software and Services	P.O. Line Reference	Lead Time	Unit List Price (USD)	Qty	Ext. List Price (USD)
<input type="checkbox"/>	1.0 LIC-MX400-SEC-3YR CP Meraki MX400 Adv Security License 3YR (First Year On Us) more Multiple License Keys Change to Single ECCN EAR99 <small>Valid as of 03-Jan-2017 01:26 PST</small> Select Options Select Service Validate Add Note More Actions >		3 days	32,000.00	1	32,000.00
<input type="checkbox"/>	2.0 MX400-HW CP Meraki MX400 Cloud Managed Security Appliance more ECCN 5A002.A.1 <small>Valid as of 03-Jan-2017 01:27 PST</small> Select Options Select Service Validate Add Note More Actions >		3 days	15,995.00	1	15,995.00

Showing 1 - 2 of 2 Line Items < Previous 1 Next >

Check Local Validations Save Save and Continue >

17 思科 商务工作空间 (CCW) 中的订单将显示净价。

ORDER NAME Meraki Test [/](#) Global Price List in US Dollars (USD)

PURCHASE ORDER # [/](#) WEB ORDER ID 80370961 STATUS **UNSUBMITTED** SMART ACCOUNT [Assign Smart Account](#)

Items Discounts Shipping and Install Billing Review and Submit Continue >

✓ Your order has been priced successfully

Intended Use Resale [/](#) View By Unit Net Price [v](#) Filter By Show All Items [v](#)

Hardware, Software and Services	Unit List Price (USD)	Total Discounts	Credits (USD)	Unit Net Price (USD)	Qty	Extended Net Price (USD)
		% Amount (USD)				
1.0 LIC-MX400-SEC-3YR Meraki MX400 Adv Security License 3YR (First Year On Us)	32,000.00	32.00 10,240.00	0.00	21,760.00	1	21,760.00
Core Category - Certification - Uncertified - USD		32.00 10,240.00				
2.0 MX400-HW Meraki MX400 Cloud Managed Security Appliance	15,995.00	32.00 5,118.40	0.00	10,876.60	1	10,876.60
Core Category - Certification - Uncertified - USD		32.00 5,118.40				

showing 1 - 2 of 2 Line Items [Previous](#) 1 [Next](#)

⚙ Indicates mandatory items which may have additional costs

Price List Global Price List in US Dollars		
Total List Price		47,995.00
Discounts	(32.00%)	15,358.40
Product Discount	(32.00%)	15,358.40
Service Discount	(0.00%)	0.00
Credits		0.00
Total Effective Discount	(32.00%)	15,358.40
Order Total		32,636.60
Max. Estimated Lead Time		3 days

Continue >

18 转至发货和安装选项卡。添加最终收货人地址和最终收货人类型。

注意：虽然 Meraki 许可 SKU 显示为实物，但并没有实物形式的许可证。Meraki 许可证以电子形式发送。

The screenshot displays the 'Shipping and Install' tab of a Meraki order management interface. The order name is 'Meraki Test' and the status is 'UNSUBMITTED'. The 'Ultimate Consignee Address' field is highlighted with a red box and contains the following information:

REGRESSION DO NOT SHIP CPSE
SiteUseID 2769128
Address 123 ABC STREET SAN JOSE CA 95110 UNITED STATES

The 'Ultimate Consignee Type' field is also highlighted with a red box and is set to 'Reseller'. Other visible fields include 'Billing Email', 'Shipping Notes', and 'Carton Notes'. The 'Ship All Items Separately' option is selected as 'Yes', and the 'Request Date Type' is set to 'ARRIVAL'. Buttons for 'Check Local Validations', 'Save', and 'Save and Continue' are visible at the top right.

19

如果您要求特定产品于计划的未来发货日期 (FSD) 发货，或者要求将多个最终客户位置的产品合并发货，请创建发货组。

确保填写所有必填信息（带 * 的字段）。

Shipping Groups

Note: Shipping details are mandatory only if group contains shippable products.

[Create New Shipping Group](#)

Default Group ✓ This is a default group.

Shipping Address *

REGRESSION DO NOT SHIP CPSE

SiteUseID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Copy Address to
Install Site | End Customer | Ultimate Consignee

Shipping Contact *

+ Add Contact

Install Site *

REGRESSION DO NOT SHIP CPSE

SiteUseID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Copy Address to
Shipping Address | End Customer

Install Contact

+ Add Contact

End Customer *

REGRESSION DO NOT SHIP CPSE

SiteUseID 2769128
Address 123 ABC STREET
SAN JOSE CA 95110
UNITED STATES

Copy Address to
Shipping Address | Install Site | Ultimate Consignee

End Customer Contact

+ Add Contact
Add note to end customer

Shipping Information

Request Date *

Routing Option *

Shipping Service Options *
To add new Service Level click here.

Carrier Account #

Carrier Override List

Note: Populating carrier/account field overrides SRC info. May result in delays, incorrect service levels, and additional costs.

Country of Origin Certificate provided by Cisco : No

Delivery Options

Note: Delivery option will be passed on to the customer's selected carriers on Self Routed orders. However, not all delivery option are supported by all carriers or available in all ship-to regions.
Attention Self Routed customers: Delivery option selected on this page will over-ride Delivery Options selected in the Shipment Routing Configurator (SRC) Tool.

Specific Delivery Time Yes No

Contact Prior To Delivery Yes No

Authorized Receiving Party Yes No

Inside Delivery Yes No

Carrier Will Call Yes No

Pre-shipment Inspection Yes No

Remove Packaging Yes No

Special Transport Yes No

+ Line Items

[Check Local Validations](#) [Save](#) [Save and Continue >](#)

20 继续转至复核提交选项卡。检查订单，然后点击提交订单。

提交之前，请务必在屏幕左上角输入采购订单编号。

ORDER NAME Meraki Test 日本价目表（以美元计）

PURCHASE ORDER # TEST101 WEB ORDER ID 80370961 STATUS UNSUBMITTED SMART ACCOUNT Assign Smart Account

Items Discounts Shipping and Install Billing **Review and Submit**

Save Submit Order

Items Discounts Shipping & Install Billing

Financial Summary All prices shown in USD

If Mandatory service are attached they will be taxable

Total List Price		47,995.00
Discounts	(32.00%)	15,358.40
Product Discount	(32.00%)	15,358.40
Service Discount	(.00%)	.00
Credits		.00
Total Effective Discount	(32.00%)	15,358.40
Order Total		32,636.60
Max. Estimated Lead Time		3 days

Please provide reason to not purchase services

You have Serviceable Items without Service Attached. If you purposely don't want to attach any Service, Please provide a reason.

Select a Reason
Cisco can use this information to improve your experience while buying services.
Other Reason

Comments
No services for Meraki

Order Summary

在 CCW 中创建新地址

- 1 如果结果中没有显示您的公司位置，请点击**创建地址**，在思科商务工作空间 (CCW) 中创建新地址。

Select Address

Search Results

Site Id	Company	Address	City	State/Province	Zip/Postal Code	Country
<input checked="" type="radio"/>	401864639	VERIZON BUSINESS PURCHASING LLC	10437 KUTER STREET	ELMENDORF AF B	AK 99506	UNITED STATES
<input type="radio"/>	401790841	VERIZON BUSINESS PURCHASING LLC	10437 KUTER AVE	ELMENDORF AF B	AK 99506	UNITED STATES
<input type="radio"/>	417597160	VERIZON BUSINESS PURCHASING LLC	1309 E ST	ANCHORAGE	AK 99501	UNITED STATES
<input type="radio"/>	401818332	VERIZON BUSINESS PURCHASING LLC	320 WEST 5TH AVENUE	ANCHORAGE	AK 99501	UNITED STATES

2 填写所有必填信息（带*的字段），然后点击创建。

Create Address [X]

Create a New Address in the Cisco Directory

* Required Field

Tips

- Customer specific references such as ATTN, FAO and PO Numbers should not be entered here. Please use the **Carton Notes** or **Shipping/ Package Notes** fields on the **Shipping and Install Tab** of your order to enter these details

Country * [United States] [v]

Customer Company Name * []

Address 1 * []

Address 2 []

Address 3 []

Address 4 []

State/Province * [--Select--] [v]

City * []

Zip/Postal Code * []

Add to Favorites

[Cancel] [Search Again] [Create]