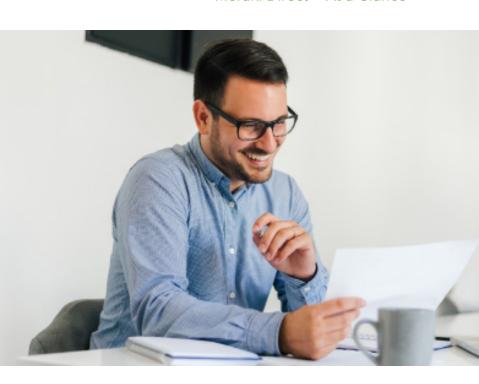




Invest in the latest Cisco Meraki solutions at as low as 0%



Cisco Meraki helps to ensure productivity and maintain business continuity as organizations adapt to the current environment.

You can now access Cisco Meraki solutions, with no upfront costs, and pay over time at a low rate (as low as 0%).

We know you're working hard to adapt to a new business environment. We're here to ease your transition and provide financial support to help you move forward. Flexible payment options give you easy access to the technology solutions you need, so you can focus on running your company.

With Meraki Direct, you can pay predictable regular payments, while managing and protecting your cash flow.

- Eligible for all Cisco Meraki solutions above USD \$50k\*
- Flexible payment terms to suit your business needs
- Flexible end-of-term options available

\*\$20k minimum deal size - Australia, China, Hong Kong, New Zealand and Taiwan

# Meraki Direct details

## **Product eligibility**

Cisco Meraki products only

### **Availability**

APJC: Australia, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, New Zealand, Philippines, Singapore, Taiwan, Thailand and Vietnam

Participating country's terms and conditions apply. Finance partner credit approval required.



# How it works

#### Meraki Direct

Get as low as 0% financing on any Cisco Meraki solution from USD \$50,000 over a 3-year term\*. The solution can also include up to 30% complementary non-Cisco technology.

At the end of the term, you either own the solution or have the option to return, refresh, or purchase the hardware.\*

Program valid through July 30, 2022. Programs vary by country.

\*\$20K minimum deal size for Australia, China, Hong Kong, New Zealand and Taiwan. 0% (low) rate based on 3-year term. 1 to 5-year terms available - interest rates may vary. Financial products available: lease. Joan. full payout lease.

# Receive these unique benefits

## **Equipment lifecycle management**

Help manage costs, meet business demands, and avoid obsolescence with flexible migration options and simplified equipment disposal.

#### Preserve cash

Spread costs over time, preserve credit, and avoid a large cash investment.

#### Lower costs

Benefit from competitive rates and residual values to reduce your total cost of ownership and accelerate your return on investment.

#### Alternative source of funds

Gain access to funds, which frees up your money to work harder for your business.

## One solution with predictable payments

Support the technology needs of your business with predictable monthly payments.

## Strategic approach to your investment

With financing, your investment can be viewed not as a cost, but as an opportunity to add operational value and deliver against your evolving organizational imperatives.

# **Next steps**

Contact your account manager or partner representative to see how you can finance your Cisco Meraki solution.

Lease and related products may be available through Cisco Capital (or the Cisco Capital local in-country entity) or independent third parties acceptable to Cisco Capital that are qualified to offer the lease and related financing products in your applicable jurisdiction. Available to qualified customers in select countries and subject to credit approval and execution of standard documentation approved for this offer by the applicable lessor. Rates are based on customer's credit rating, financing terms, offering types, location, equipment type and options. Not all Cisco products are eligible. In addition, the pricing set out above is exclusive of any applicable tax, including but not limited to VAT, GST, sales, use or personal property taxes (unless otherwise stated above) which may be imposed upon the equipment or the transaction. Other restrictions may apply. Cisco Capital reserves the right to change or cancel this program at any time without notice.

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