

MERAKI FIT

Start your journey with Meraki with our sales-focused FIT (Fundamentals Introductory Training) program. The online tutorials will take you through the Meraki fundamentals, so you can start generating leads and closing your first Meraki deals.

Audience

Sales reps at Cisco Meraki Partners who are new to Meraki.

Access

To access Meraki FIT (you will need a Cisco login with Partner level access):
community.meraki.com/merakifit

Format/Benefits

- Sales-focused e-learning content, accessible via the Learning Hub.
- Topics include: benefits of a cloud solution, positioning, how to demo and using CCW to create a quote/deal

The screenshot shows the Meraki FIT - Level 1 online course interface. The header is green with the text "Meraki FIT - Level 1" and "Online Course". Below the header are two tabs: "Course Content" and "Resources". The main content area features a cartoon character of a gnome lifting weights, the Meraki FIT logo, and "LEVEL 1" in a green box. A note at the bottom reads: "NOTE: To access the course for the first time click 'enroll' in the top right hand corner of the screen! Welcome! You will start your FITNESS journey with Cisco Meraki here. These online, sales-focused video tutorials will take you through the fundamental details of what you need to know about Meraki in order to start closing deals. You'll be a Meraki sales heavyweight in no time!". On the right side, there is a progress indicator showing "Not Started 0/24" with a 0% completion circle, an "Evaluate Course" button, and a "Resources" section with links for "Global Price List" and "Meraki FIT - FAQs".